Agenda

- Who we are
- What we do
- Emmett Sawmill
Family owned and operated

Celebrating over 60 years of product innovation, quality, service, and business growth

One of the largest millwork operations today

One of the top five moulding producers for the U.S. moulding market in solid lineal and fingerjoint mouldings for the past seven years

Also a leading manufacturer of Wood Doors and Windows
**Vertical Integration Strategy**

- Definition: The combination of two or more stages of the production normally operated by separate companies.
- We take our products from the forest to the finished product.
Rapid Growth Fueled by Acquisitions

- Cedar City, Utah – 1954
- Lakeview, OR – 1966
- Fruitland, ID – 1970
- Nampa, ID – 1985 (Meridian Wood)
- West Des Moines, IA – 1987 (Windsor)
- Monroe, NC – 1992 (Windsor)
- Albany, GA
- Curitiba, Brazil – 1996
- Marion, VA – 1996
- White City, OR - 1996
- Los Angeles, Chile –1997 (Promasa)
- Montevallo, AL – 1997 (Millsource)
- Greenville, TX – 2000 (Atrium)
- OKC, OK – 2002 (Decra Mold)
- Towanda, PA – 2002 (Craftmaster)
- Prineville, OR – 2004 (American Pine)
- Minneapolis, MN – 2005 (Passages)
- Elkhart, IN – 2006 (Wood Creations/Doors Plus)
- Aniston, AL – 2007 (Monarch)
- Salt Lake City, UT – 2008 (Redstone)
- Lenoir, NC - 2014
- Emmett, ID – 2015 (Gem Forest Products)
Woodgrain’s U.S. Footprint
Emmett Sawmill’s Future

- Leverage vertical integration
  - Primary supplier to Fruitland
  - Build on existing customer relationships
  - Product innovation

- Invest and upgrade
  - Additional capacity – target 60-90 MMBF on a one-shift basis
  - Longer lengths – up to 16’
  - Highly efficient – small log processing line

- Leverage location
  - Log haul
  - Lumber haul

Annual payroll ~ $2 mm
Annual budget ~ $25 mm
Emmett Sawmill Dependencies

Efficient and Effective Infrastructure

Productive relationships with timber suppliers

Changing work from laborer to knowledge

Community support of the Forest Products Industry
Efficient and Effective Infrastructure
Our Needs

- Changing nature of work
- Training
- Using energy efficiently
- Community support of the Forest Products Industry
- Support that helps us be successful
Thank-You For Your Time

Questions?